



DISTRICT SALES EXECUTIVE AT BLAUROCK

Blaurock is an international operating company manufacturing high quality windows, doors and roller shutters with more than 50 years' experience – made in Germany.

Our name is associated with a wide range of innovative products. We are proud to call garage doors, awnings, blinds, fly screens, door and terrace canopies as well as winter gardens a part of our product line.

THE JOB

The focus of the District Sales Executive is on achieving results that are aligned with the overall organization and its strategic goals. Initiative, coupled with a sense of competitive drive, and the ability to stay focused on results despite changing conditions, are the keys to achieving the performance objectives of the District Sales Executive role.



DUTIES AND RESPONSIBILITIES

- Manage an assigned territory and demonstrate extensive knowledge of potential customers and competitors in this area
- Participate in the creation of value-added solutions for customer's needs
- Attend training and development sessions to continue developing selling skills and updating product and service knowledge
- Take on additional assignments as required, supporting company needs

ROLE REQUIREMENTS

- The ability to meet with customers off-site on a regular basis
- Oral and written proficiency in the German language
- Strong problem solving, organizational, and interpersonal skills
- Strong rapport and relationship-building focused
- Extroverted, confident, enthusiastic and persuasive

We welcome everyone who feels addressed to apply for this position. You will be rewarded with a great career.

CONTACT

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